



BESHOM HOLDINGS BERHAD

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**4QFY2026  
Results Update**

30 June 2026

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Contents      Financial Highlights FYE2026

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Review by Segment

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# FYE2026 vs. FYE2025

For the financial year ended 30 April 2026, the Group recorded revenue of RM144.8 million, a decrease of 6.7% as compared to RM155.1 million in the preceding year, reflecting challenges in MLM and Retail divisions. Amid heightened geopolitical tensions including the Middle-East conflict and uncertainties surrounding energy supply, global economic continues to face significant headwinds. Rising energy costs, persistent inflationary pressures, coupled with domestic policy adjustments such as higher utility tariff rates and the expanded scope of Sales and Service tax (SST), have dampened consumer sentiment resulting in more cautious spending particularly on non-essential products. These have taken a toll on the Group, given its primary focus on consumer-centric businesses.

In tandem with lower revenue recorded, the Group registered lower pre-tax profit of RM10.3 million in the financial year under review as compared to RM12.2 million in the preceding year, decreased by 15.5%.

# FYE2026 vs. FYE2025

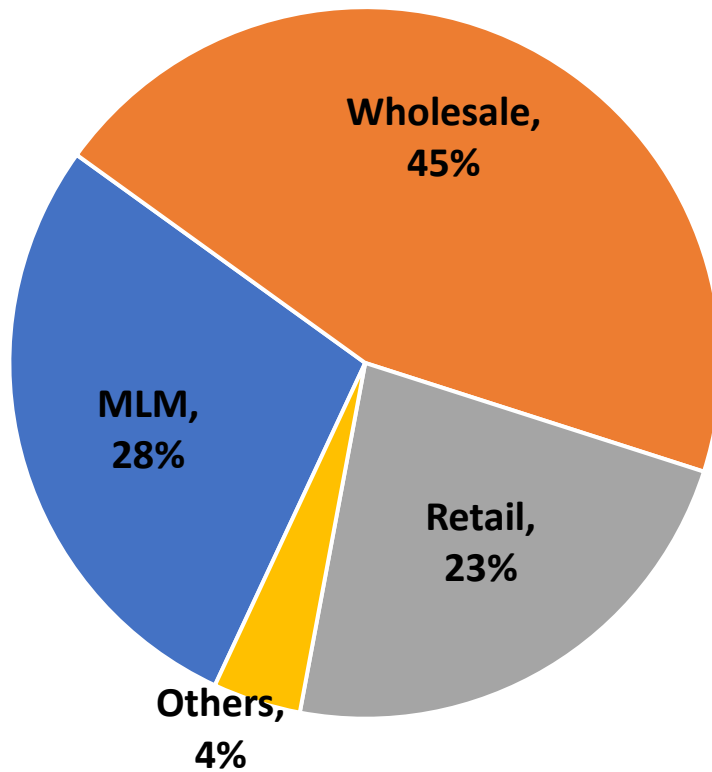
	FYE2026 30 Apr 2026  (RM'mil)	FYE2025 30 Apr 2025 (audited) (RM'mil)	Variance +/-
Revenue	144.77	155.13	<b>-6.7%</b>
Pre-tax Profit	10.31	12.21	<b>-15.5%</b>
Profit After Tax	7.50	8.32	<b>-9.9%</b>
Net Margin (%)	5.18%	5.36%	<b>-0.18%</b>
EPS (sen)	2.62	2.84	<b>- 0.22 sen</b>

# Statement of Financial Position

	<b>FYE2026 30 Apr 2026  (RM'mil)</b>	<b>FYE2025 30 Apr 2025 (audited) (RM'mil)</b>
Net cash + Short term investment	94.26	92.56
Total assets	347.59	355.18
Total liabilities	31.59	34.26
Shareholders' equity	305.58	309.51
Net assets per share (RM)	1.02	1.03

# Segment Revenue

FYE2026



Segment	FYE2026 30 Apr 2026		FYE2025 30 Apr 2025 (audited)	
	(RM'mil)	(%)	(RM'mil)	(%)
Wholesale	65.52	45%	59.44	38%
MLM	40.84	28%	53.86	35%
Retail	32.58	23%	35.70	23%
Others	5.83	4%	6.13	4%
<b>Total</b>	<b>144.77</b>	<b>100%</b>	<b>155.13</b>	<b>100%</b>



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Review by  
Segment

Wholesale

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Multi Level Marketing (“MLM”)

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Retail

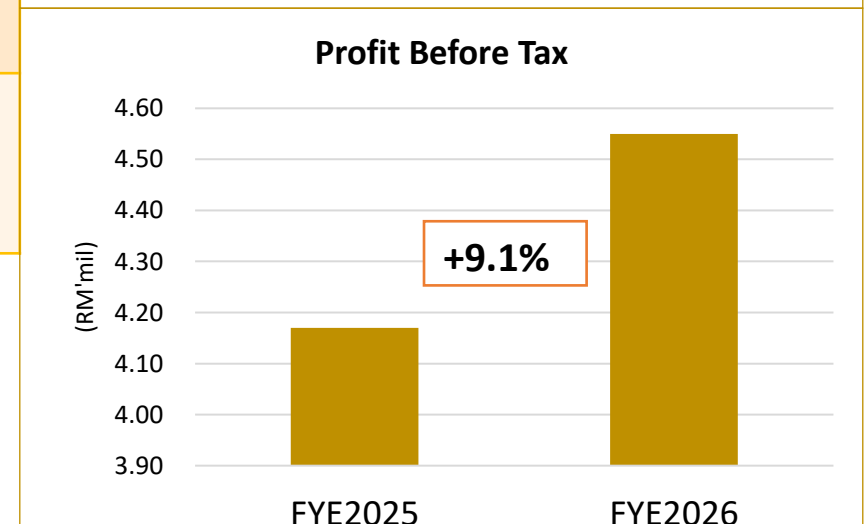
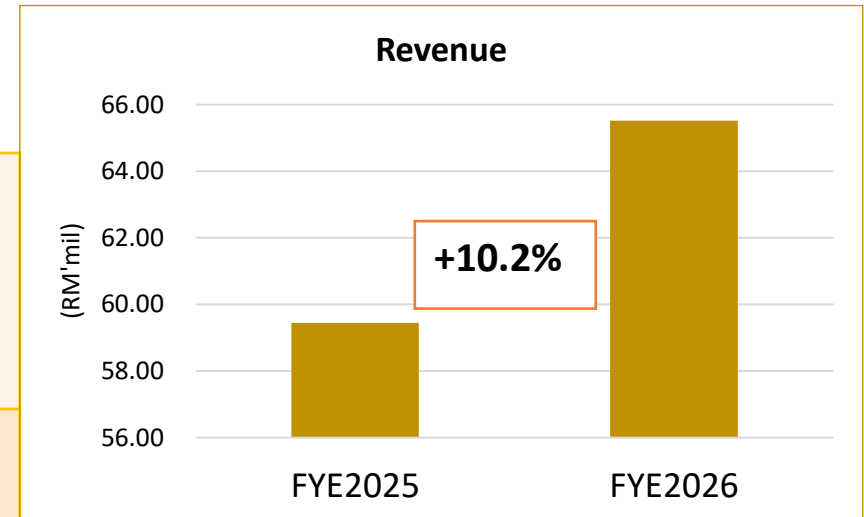
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Others

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# Wholesale

Wholesale Segment	FYE2026 30 Apr 2026 (RM'mil)	FYE2025 30 Apr 2025 (audited) (RM'mil)	Changes (%)
External Revenue	65.52	59.44	<b>+10.2%</b>
Profit Before Tax	4.55	4.17	<b>+9.1%</b>



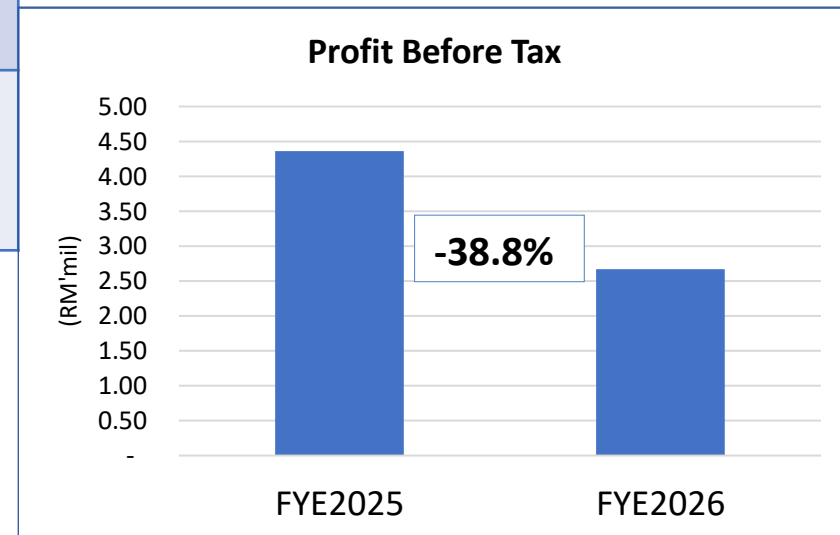
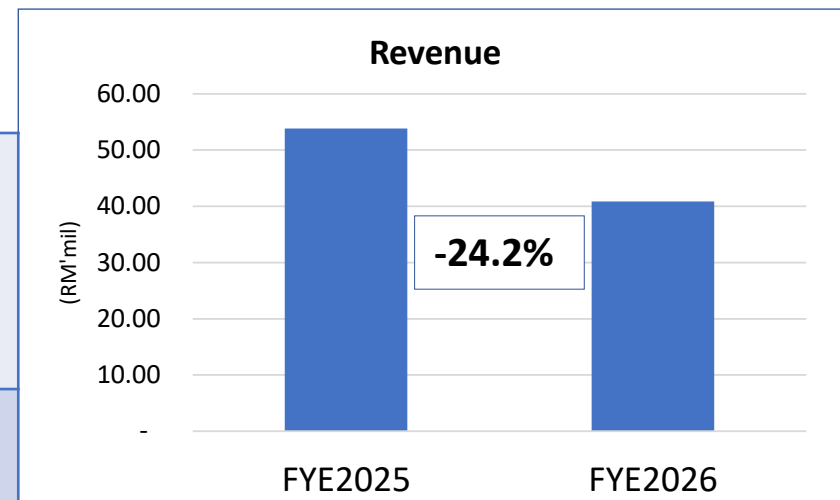
# Wholesale

Wholesale revenue increased by 10.2% to RM65.5 million as compared to the preceding year's corresponding period of RM59.4 million. Higher revenue was mainly generated from wellness products and also boosted by pre-price increase promotion for selected Chinese medicated tonic which encouraged higher sales.

Despite additional provision of slow moving stock in the financial year under review, divisional pre-tax profit increased by 9.1% to RM4.6 million mainly due to higher revenue recorded and an improved profit margin derived from favourable exchange rate.

# MLM

MLM Segment	FYE2026 30 Apr 2026 (RM'mil)	FYE2025 30 Apr 2025 (audited) (RM'mil)	Changes (%)
External Revenue	40.84	53.85	<b>-24.2%</b>
Profit Before Tax	2.67	4.36	<b>-38.8%</b>



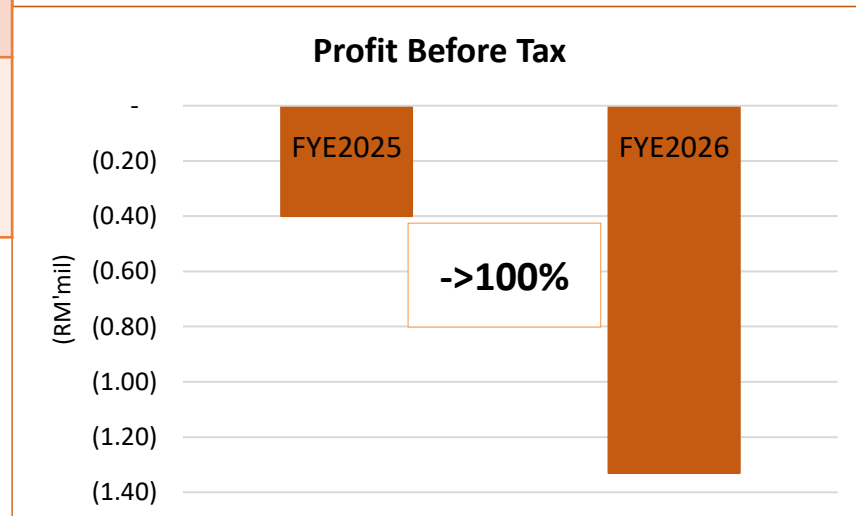
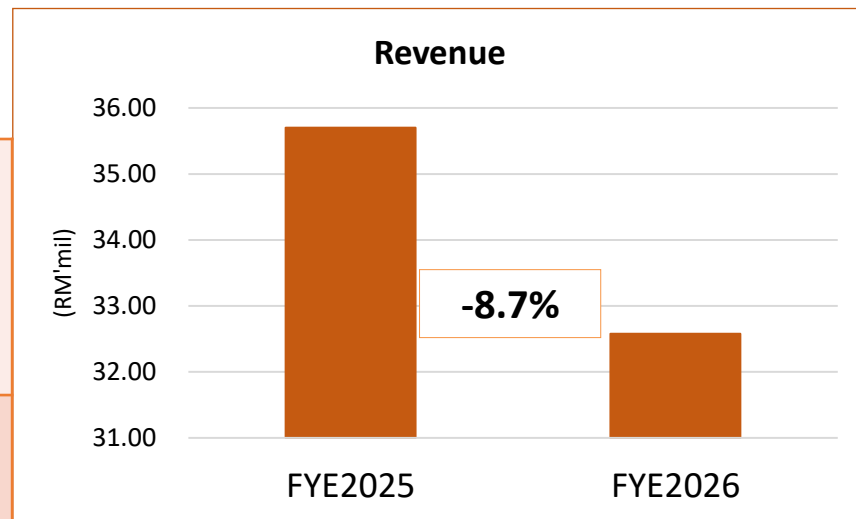
# MLM

Amid current global political and economic uncertainties, the division continued to face headwinds from the rising cost of living and weakened purchasing power, which adversely affected members' sales performance despite the various promotional activities and incentive campaigns carried out. This is evident from the less encouraging response to the overseas incentive trip sales campaign launched during the year under review. In addition, the division continued to experience competitive pressure from other MLM players particularly in the area of members recruitment and retention.

In view of the above, the division recorded lower revenue and pre-tax profit of RM40.8 million and RM2.7 million, a decrease of 24.2% and 38.8% respectively in the financial year under review. Going forward, the division will continue to review and strengthen its member networking strategies, while revamping its digital platform to enhance member experience and improve productivity of members.

# Retail

Retail Segment	FYE2026 30 Apr 2026 (RM'mil)	FYE2025 30 Apr 2025 (audited) (RM'mil)	Changes (%)
External Revenue	32.58	35.70	-8.7%
Profit Before Tax	-1.33	-0.44	->100%



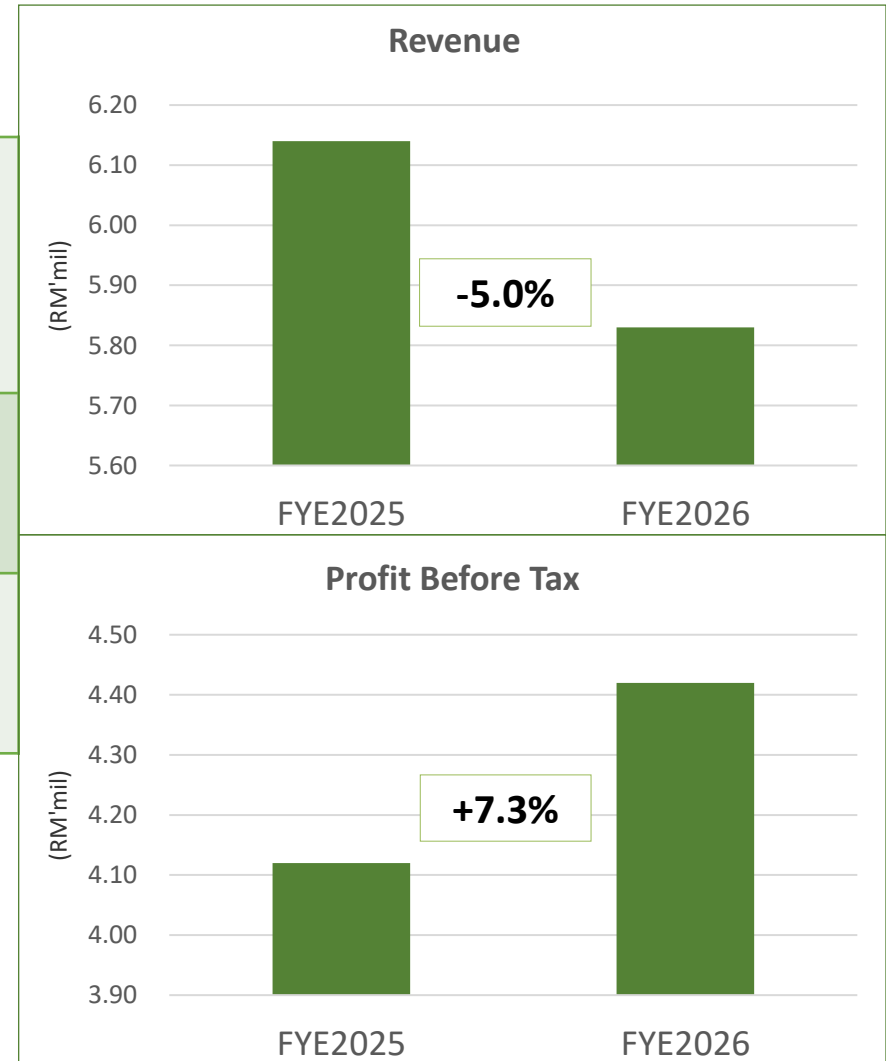
# Retail

Divisional revenue decreased by 8.7% to RM32.6 million and recorded a loss of RM1.3 million. Weakened consumer sentiment and reduced disposable income continued to weigh on consumer spending, resulting in consumers scaling back spending on non-essential goods. This was evidenced by lower contribution from house brand products and value herbs which carry higher margins, thereby further dampened the overall performance of the division.

Despite these challenges, the division continued to leverage on e-commerce platforms, supported by an aggressive promotional campaign which contributed positively to the top line.

# "Others" segment

"Others" Segment	FYE2026 30 Apr 2026 (RM'mil)	FYE2025 30 Apr 2025 (audited) (RM'mil)	Changes (%)
External Revenue	5.83	6.14	-5.0%
Profit Before Tax	4.42	4.12	+7.3%



# "Others" segment

Revenue from the Other division is primarily derived from the rental of investment properties, manufacturing of health supplements and credit & leasing business.

Higher rental income from investment properties resulted in an increase of pre-tax profit to RM4.4 million for the year under review despite lower contribution from manufacturing activities.

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Thank you

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